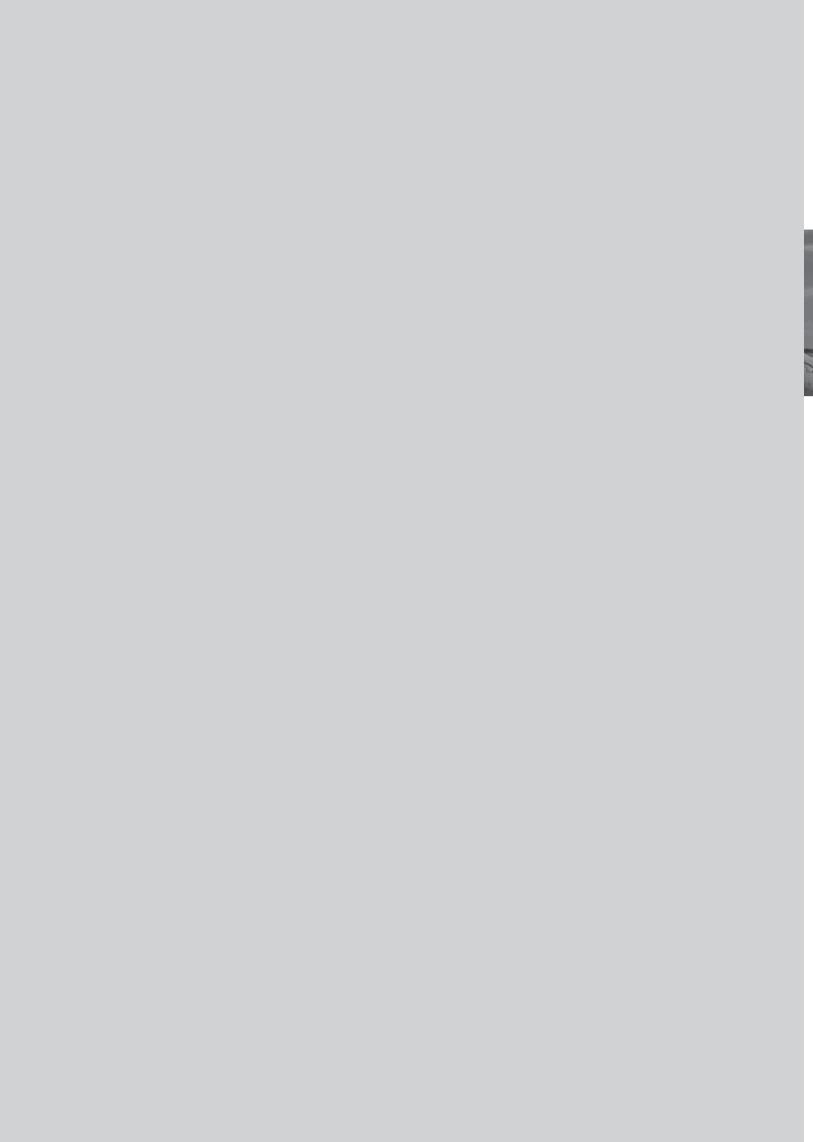
AVELAN LAW FIRM







EFFICIENT INNOVATIVE LEGAL



Law firm "Avelan" was established in 2006 and is a leading law firm in Russia. The Firm renders a wide spectrum of legal services in the assistance of commercial activities of organisations and in the protection of interests of business in all the territories of the Russian Federation, including across the Commonwealth of Independent States (CIS). The credibility of the lawyers at "AVELAN" is affirmed by the ratings, numerous publications and expert commentaries in leading business media as well as high customer satisfaction with our Firm.

The team

Employees at our Firm are professionals in the field of law who apply their experience and talent in both consultancy and legislative, scientific and educational activities, of whom a range have academic degrees, who are professionals, senior lecturers and representatives of the best educational institutions of the country.

Ratings

"Avelan" is among the top law firms of Russia in the sphere of arbitration and civil proceedings, commercial real estate and construction according to the version of the most reputed legal portal of the country "Pravo.ru" and publisher "Kommersant" across 2014-2017.

Publications in the media

Lawyers at "Avelan" are authors of publications and commentaries in such leading Russian publishers as: Vedomosti, Kommersant Publishing House, PBC Media Group, Expert Publishing House, EZh-Yurist, Pravo.ru, Business FM, etc. The firm runs a corporative blog on the main legal internet portals of the country "Pravo.ru" and "Zakon.ru".

Monographs

The firm regularly publishes books on various legal issues. A range of them were released by Russia's largest media outlet "Rossiskaya gazeta". The books are of great interest to legal and business communities and are sold in all shops across the country, always receiving positive reviews.

Legislation

From 2006, lawyers at "Avelan" have participated in the preparation of legislative proposals, projects of the Decrees of the President of the Russian Federation, Decrees of the Government of the Russian Federation within the framework of interagency and other working groups, conciliation commissions, carrying out the examination of draft bills on request from relevant committees of the State Duma of the Russian Federation.

Education

The firm holds seminars, round-table events, conferences on current and important legal issues. In 2018, our firm together with the School of Law "Statut" created the project "Sklovsky workshop" in the framework of which a leading Russian academic, professor, doctor of Law, a partner from Law Firm "Avelan" Sklovsky K.I. together with the invited "stars" of Russian jurisprudence share with the lawyers their experience, knowledge as well as their latest scientific and legal developments in the area of private law.

Membership

- «Avelan» is:
- a co-founder of the Section of Legal Work of the «Union of Chinese Entrepreneurs in Russia», which entered the

Top-10 best legal organizations within the framework of the initiative «The Belt and Road».

- a member of the International Association of Law Firms of Asia (EGLA),
- a partner of the Russian Export Center and the Moscow Export Center.
- a member of the Moscow Chamber of Commerce.

Incorporation of foreign companies in Russia:

- advising on the form of business organization of foreign company's footprint in Russia;
- · consulting on tax law and other legal issues;
- opening and registration of an affiliated/representative office of a foreign company;
- incorporation of Russian legal entities with foreign participation;
- · assistance in the opening of bank accounts;
- registration with a tax authority;
- establishing the accounting statements;
- contract development;
- · assistance in acquisition of a license.

Legal support of company's business activities:

- support of company's operational activities for compliance with civil, corporate, labour and other legislation;
- development of document management system with respect to specifics of the company's operation, controlling its observance in the operational activities;
- legal review of in-house documentation and other customer's contracts;
- legal support of the company's interaction with public authorities;

Corporate and financial consulting:

- legal support for separate business processes in various sectors, in particular with the creation of holding structures or increasing of management efficiency, merger/acquisition transactions, business restructuring (including the holding management: budgeting of reporting entity, fiscal control);
- legal support of investment projects, legal and corporate risk assessments of venture and other projects, corporate conflict resolution, property dispute resolutions, protection against corporate raiding and greenmail;
- analysis, development and legal support of M&A deals;
- business restructuring and corporate management.

Litigation:

- representation of interests of the client in arbitration and mediation courts, courts of general jurisdiction;
- formulation of a strategy and legal proposition for positive dispute settlement by judicial and extrajudicial procedures;
- participation and assistance in negotiations with the purpose of reaching an agreement of the parties in disputable or situations of conflict (mediation).

Legal support of real estate and construction projects:

- structuring and full legal support of real estate transactions and other dealings of varying degrees of complexity including transactions with application of standard FIDIC contract forms and transactions in foreign jurisdictions (JVA, SPA, etc.);
- conducting legal due diligence of facilities and investment projects;
- support for resolving land and property issues, including those associated with the land grant or concession, participation in tenders, registering title, land survey works, changing of land designation etc.;
- support in the resolution of urban planning issues including legal support for the development of urban planning documentation, revision of permitted use of land plots, drawing up and obtaining an urban development plan and enabling documentation etc.;
- legal support of financial operations and the implementation of real estate objects (sale, lease etc.);
- working on housing and other questions concerning the property of an individual person.

Professional legal support in specialized spheres of business:

- legal support for professional participants of the securities market, activity of financial/ credit organizations;
- legal support of leasing activity, developers activity, activity of insurance companies;
- legal support in the sphere of electric and heat energy market (delivery, power supply, networking, issues of functioning of electric and heating energy market);
- servicing of the companies working in the sphere of oil extraction and oil refining, metallurgy;
- privatization of state and municipal property etc.

The experience and competence of AVELAN Law firm's lawyers will help you establish a successful business in Russia!

Our people:

Partners:



Valeriy Lazebniy

Managing partner

Specializes in court disputes, criminal cases with business involved and interaction with state authorities. He has wide experience in real estate transactions support and in development projects with foreign investors and contractors participated.

Graduated from Kaliningrad Law Institute of Internal Affairs of the Russian Federation. He worked in the legal departments of major real estate development companies, headed legal department of Nezavisimaya Gazeta editors. Valeriy is author of articles and reviews published in leading law journals and business media like Vedomosti, Kommersant, Corporate lawyer, etc.; co-author of books on land and housing law published by Rossiyskaya Gazeta; author of seminars on city planning and land law.

Valeriy is active public figure. He regularly participates as a speaker in events of the Moscow Chamber of Commerce and Industry, "OPORA Rossii" and other organizations.



Sergey Kazinets

Partner

Specializes in real estate legal issues, city planning and land matters (in Moscow and regions) as well as in the corporate law. He has successful experience in solving disputes in arbitration courts and general jurisdiction courts. Graduated from Kutafin Moscow State Law University (MSAL). He held various posts in legal departments of major real estate development companies. In July, 2013 was appointed as an arbitrator of the Arbitration court in the Siberian Arbitration Commission.

Sergey is co-author of different professional books on land and housing law which were published by Rossiyskaya Gazeta and also he is author of publications and comments in popular business magazines and newspapers like Vedomosti, Kommersant, Media group RBC, Expert, Impress Media etc. Additionally he gives lectures at professional conferences such as Guild of managers and developers, Academy of Real Estate, PROEstate Events etc. and also gives seminars on land and city planning legislation.



Konstantin Sklovskiy

Partne

PhD in law, associate professor the at National Research University – Higher school of Economics, winner of the gold medal of Plevako.

Konstantin is recognized expert on Russian law: he acts in the courts of Europe, counsels European courts on Russian law issues.

Has a professional legal experience of more than 35 years.

The author of more than 210 legal works including comments to the various divisions of the Civil code of the Russian Federation, books such as "The transaction and its effect" (3 editions), "Property in civil law" that has 5 editions and still is fundamental work over the last 50 years.

Worked on the Concept of development of civil law (2008-2009).

A lot of K. Sklovsky's theoretical and practical developments and proposals influenced the Russian judicial practice. Subsequently they were implemented to the resolutions of the Plenum of the Supreme courts of the Russian Federation and were included in the Civil code of the Russian Federation in the course of its reforms in 2011-2014.

Chief Project Manager:



Maxim Poturaev

Maxim Poturaev (chief project manager) - specializes in supporting judicial projects, real estate transactions, complex international projects with the participation of foreign companies. Coordinates the development of the international Asian direction of the company. Participates in joint projects with law firms in Vietnam, Pakistan, India, Malaysia and other countries of Southeast Asia.

Author of expert articles and comments for scientific and practical professional publications, as well as leading business media.

Counsels:



Vladislav Kostko

Counsel

Specializes in litigation, law of obligation and property rights. Has a professional legal experience of more than 12 years.

Vladislav is a tutee of K. Sklovsky, PhD in law, lead Russian scientist in the field of civil law. Graduated from Tula State University, faculty of law.

Author of articles and reviews published by "Corporate lawyer" magazine, "Kommersant" newspaper etc.



Andrey Pepeliaev Counsel

Professional experience is more than 12 years in land and property relations. Expert in residential and commercial real estate.



Pavel Yartsev

Counsel

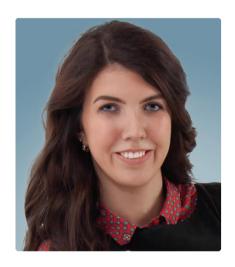
Received higher education at Moscow State University of Ministry of Internal Affairs Russia, where he specialised in civil law.

Extensive uninterrupted experience in consulting over a period of 10 years.

A number of scientific publications, including in Russian newspapers and other sources.

The principle area of focus is dispute resolution: realestate, contractual obligations, settlement of losses, intellectual property. He further specialises in labour, housing, family and inheritance law in addition to legislation on consumer production.

Lawyers:



Veronika Velichko

Senior Lawyer

Specializes real estate and construction, land and environmental law, urban planning, property disputes in commercial courts and courts of general jurisdiction of the Russian Federation, eliminating the legal risks inherent in the construction and legal support in real estate transactions. Lecturer of the author's course on real estate law. Veronika has been a member of the working group for drafting the Concept of development of real estate law and of proprietary rights.

A graduate student of Russian School of Private Law (RSPL) S.S. Alexeyev (Research Centre of Private Law under the President of Russian Federation, (graduated with honors). Postgraduate Student in the Lomonosov Moscow State University.

author of scientific articles in Russian- and English-language journals.



Pavel Shefas

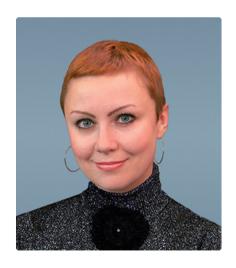
Lawyer

Specializes in the sphere of resolution of judicial disputes, support of commercial transactions, liability and proprietary rights.

A graduate student of Russian School of Private Law (RSPL) S.S. Alexeyev (Private Law Research Center named after S.S. Alexeyev under the President of the Russian Federation).

Author of scientific and journalistic articles. Actively maintains a blog on leading legal resources "Pravo.ru"

Science Advisor:



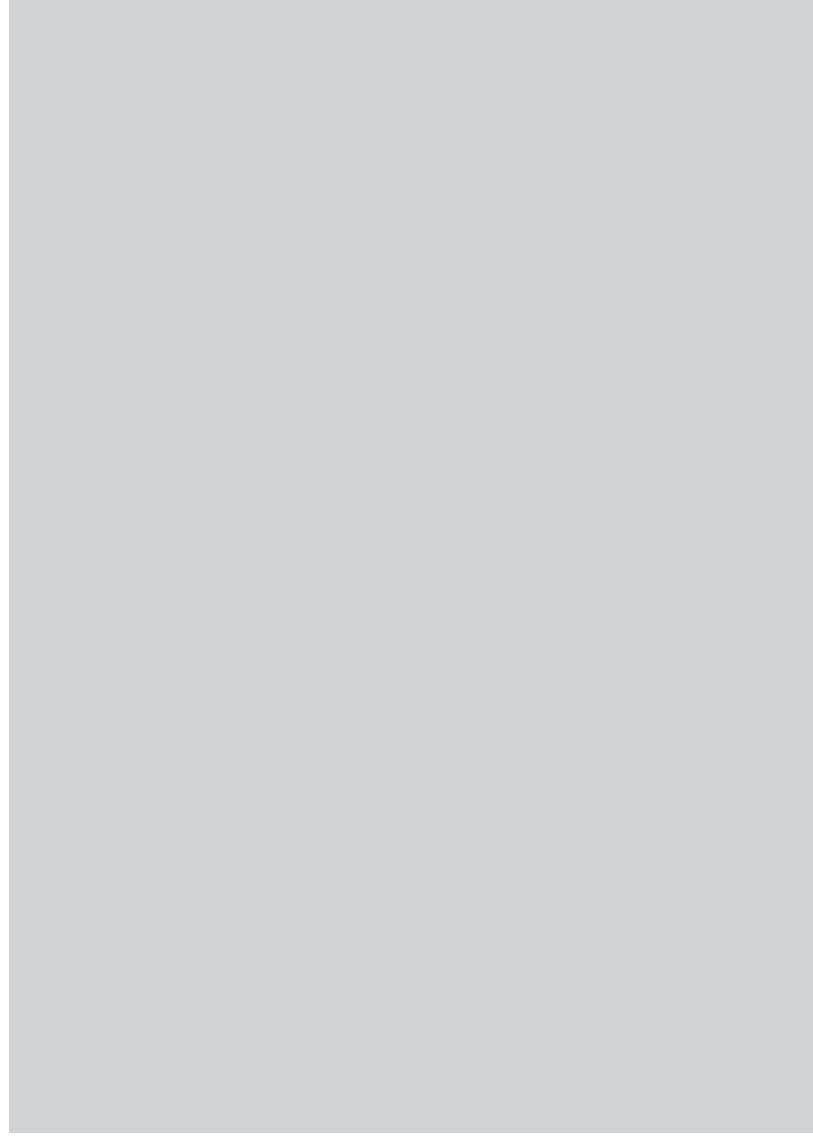
Olga Zaigraeva Science Advisor

PhD in law, associate professor of the chair of public law at the Russian State University for the Humanities. Teaching at the Moscow State Institute of International Relations, the Russian Academy for Foreign Trade and other academic educational institutions. Author of numerous publications with regards to legal relationships in real estate, construction, housing and community amenities and transportation.



Natalia Lazebnaya Counsel

PhD in law, associate professor at the State Academy of Specialist in Investments' Field. In the years 1999 – 2004 member of the Presidential Council on codification and improvement of civil legislation. Expert of working groups in committees of the State Duma and the Federation Council, Presidential Administration, ministries and agencies as well as in international projects and commissions of the Council of Europe. Used to be the Head of legal departments in high-profile investment financial companies (IFC Metropol, IC Antanta Capital).



Maksim Poturaev mob.: +7 (926) 127 46 83 maxim.potyraev@avelan.ru

www.avelan.ru

